

SPRING

2016 SSC | HOSPITAL SUPPLY CHAIN CONFERENCE

March 14-16 • Miami, FL





Let's FIESTA!

You'll need a siesta after our big fiesta!
Stop by our hospitality suite for some sizzling fun.



Welcome to Miami

We are happy to have you with us at our **2016 Spring Hospital Supply Chain Conference** here in Miami! This conference is a perfect platform to network and connect, develop business relationships, be inspired by thought-provoking education, and discover new technology products. Special thanks to **symplr**, our title sponsor, for their support of this unparalleled event.

Over the next few days, our conference will provide you with numerous networking opportunities as well as educational sessions with topics including, *Pull vs. Push: The Secret to Utilization Management!*; *Reality Check: Materials Management's Impact on Surgical Services*; *State of the Union - Proving Hospital and Health System Value*; and *Implants & PPI - Supply Chain & Clinical Departments Collaborating for One Purpose*. We are also proud to present Giovanni Livera as our keynote speaker for an inspirational, unconventional and humorous session entitled *Anything is Possible*.

As always, this conference features two Reverse Expo sessions (Tuesday afternoon and Wednesday morning) sponsored by **Innovative Healthcare Corporation**, where the Hospital Supply Chain and GPO Executives host the booths while the Suppliers walk through the expo hall. Don't miss the Supplier Showcase, open on Monday only from 12:00 noon - 4:00 pm in the Riverfront Hall. Stop by to check it out, and if you are interested in having a showcase of your own at the next conference, visit the HCP table in the expo hall to let us know.

If you need assistance at any time, our staff at the registration desk are happy to help.

Sincerely,



Josie Newgarden
Supply Chain, Market Sales Manager

Title Sponsor



The Health Connect Partnership



Jason Green, Chief Sales Officer
Hilton Head, SC

Jason Green, Chief Sales Officer for Health Connect Partners and a graduate of Ohio University, has extensive experience in the healthcare industry, working in both large corporate environments and small start-up organizations. Jason's ability to relate has allowed him to foster many long-term relationships throughout the healthcare industry, engaging with customers about their businesses and families.

Jason and his wife Dana have two children, Max and Ella Kate, who keep them busy with dance, cheerleading, golf, horses and ballet!

In his downtime Jason enjoys golf, fishing, cycling, snow skiing and anything that involves water. He is an avid sports fan and cheers for the Pittsburgh Steelers, Boston Red Sox and Ohio State Buckeyes. He is also actively involved in his community, serving on several charitable volunteer boards.



David Mason, Chief Executive Officer
Lebanon, TN

David Mason, CEO and co-founder of Health Connect Partners, is a graduate of Nashville State Technical Institute and was founder and President of BCX Technology, Inc., a software automation company which specialized in supply automation for acute care hospitals. He led the BCX team for eight years and sold the company in 2003 to Omnicell.

David and his wife Tammy have two wonderful children. Alexis is married and lives in Johnson City, Tennessee, where she attends physical therapy school; and Madison, who stays busy with music lessons, is an accomplished pianist.

An avid boater, David spends much of his time on the water with his family: fishing, diving, lobster hunting and spear fishing. He also enjoys running, swimming, mountain biking and Corvettes, and he participates in autocross events with his local Corvette club. David is Chairman of the Board for BCX Foundation (a nonprofit educational foundation for children), a Black Belt in Wado Ryu Karate and an Eagle Scout.

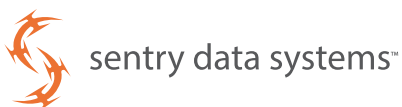


Nelson Hendry, President
Palm Harbor, FL

Nelson Hendry, President and co-founder of Health Connect Partners, oversees the Providers' registrations and participation at all HCP Conferences. Prior to HCP, he served as Regional Vice President of Corporate Sales for Omnicell, working with large IDN Health Systems and the major GPOs. He was awarded the 2005 Salesman of the Year Award for Omnicell's Specialty Sales. Nelson graduated with a Bachelor of Science degree from Florida State University.

Nelson and his wife Evelyn have three boys. Joseph is a 3D video game artist in San Francisco; Justin, an M.I.T. Graduate, is an equity stock trader; and Taylor is in seventh grade at Berkeley Prep School in Tampa and is a soccer player, fantasy and flag football enthusiast, and loves fishing.

Thanks to our Sponsors



For information on future sponsorship opportunities, please visit Josie Newgarden at the HCP booth in the expo hall

Agenda

Monday March 14

11:30 am - 4:00 pm	Provider Registration	Riverfront Hall South - Lobby Level
11:30 am - 7:00 pm	Supplier Registration	Lower Promenade - Terrace Level
12:00 pm - 4:00 pm	Supplier Showcase	Riverfront Hall Central - Lobby Level
3:00 pm - 3:20 pm	Supplier Orientation	Regency Ballroom - Terrace Level
4:15 pm - 5:30 pm	Provider Orientation and Sponsor Spotlight	Regency Ballroom - Terrace Level
5:30 pm - 6:30 pm	Welcome Reception	Riverwalk - Terrace Level
6:30 pm - Late	Hospitality Suites	Third Floor Meeting Rooms

Tuesday March 15

7:00 am - 6:00 pm	Registration Desk Open	Lower Promenade - Terrace Level
7:00 am - 8:00 am	Breakfast	Jasmine - Terrace Level
8:00 am - 9:30 am	Opening Remarks and Keynote Address	Regency Ballroom - Terrace Level
9:30 am - 9:45 am	Coffee Break	Promenade - Terrace Level
9:45 am - 10:45 am	S.C. Educational Session	Regency Ballroom - Terrace Level
10:00 am - 12:00 pm	O.R. Reverse Expo Session I*	Riverfront Hall - Lobby Level
11:00 am - 12:00 pm	S.C. Educational Session	Regency Ballroom - Terrace Level
12:00 pm - 1:15 pm	Lunch	Jasmine - Terrace Level
1:30 pm - 2:30 pm	O.R. Educational Session*	Regency Ballroom - Terrace Level
1:30 pm - 3:30 pm	S.C. Reverse Expo Session I	JLK Lobby - Third Floor
2:45 pm - 3:45 pm	O.R. Educational Session*	Regency Ballroom - Terrace Level
4:00 pm - 5:00 pm	DUAL Educational Session	Regency Ballroom - Terrace Level
6:00 pm - 10:00 pm	Dinner & Entertainment	Mango's Tropical Café

Shuttles will depart from the front entrance of the hotel and run continuously from 5:15 pm - 10:00 pm

Wednesday March 16

7:00 am - 12:00 pm	Registration Desk Open	Lower Promenade - Terrace Level
6:45 am - 7:45 am	Breakfast	Jasmine - Terrace Level
8:00 am - 10:00 am	S.C. Reverse Expo Session II	JLK Lobby - Third Floor
8:00 am - 9:30 am	O.R. Educational Session*	Regency Ballroom - Terrace Level
10:00 am - 12:00 pm	O.R. Reverse Expo Session II*	Riverfront Hall - Lobby Level
10:30 am - 11:30 am	S.C. Educational Session	Regency Ballroom - Terrace Level

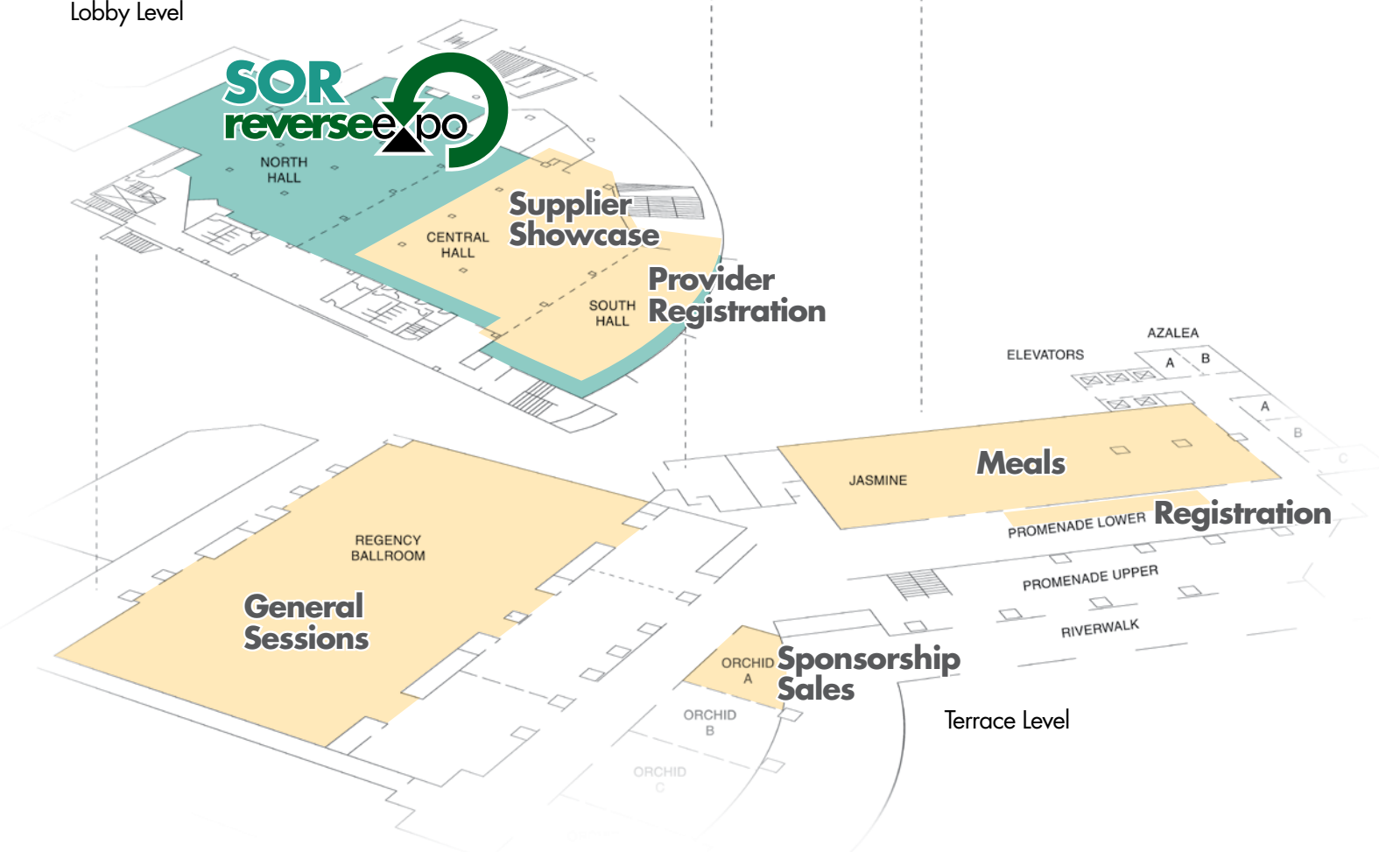
**Dual registration required to access these events.*

Visit our registration desk for information on upgrading your registration.

James L. Knight
Convention Center
Third Floor



Riverfront Hall
Lobby Level



Share your Products,
Services and Technology
before the



SUPPLIER SHOWCASE

We have a limited number of 10'x10' showcases available from 12:00 pm - 4:00 pm on the first day of the conference to showcase your company...

Select yours today before we sell out!

Please Note: The Supplier Showcase is designed to provide a limited number of Supplier attendees with an opportunity to demonstrate their products, services and solutions for the Provider executives. To maximize this experience for everyone, only Providers and Supplier attendees from companies with a showcase exhibit will be permitted into the showcase area. Please contact Josie Newgarden to learn how you can participate.

\$2,000 PER BOOTH PACKAGE*

Does not include attendees

Premium and corner locations, add an additional \$250

Each booth package includes: 8' high back drape, 3' high side drape, 1 - 7"x44" two-line, ID sign, 1 - 6' table, 2 chairs.

***After 12pm, March 16, 2016, the price increases to \$2,500 for standard and \$2,750 for corner/premium.**

FALL

2016 FSC HOSPITAL
SUPPLY CHAIN
CONFERENCE

September 19-21 • Dallas, TX

FALL

2016 FOR HOSPITAL O.R.
AND SURGICAL
CONFERENCE

September 19-21 • Dallas, TX

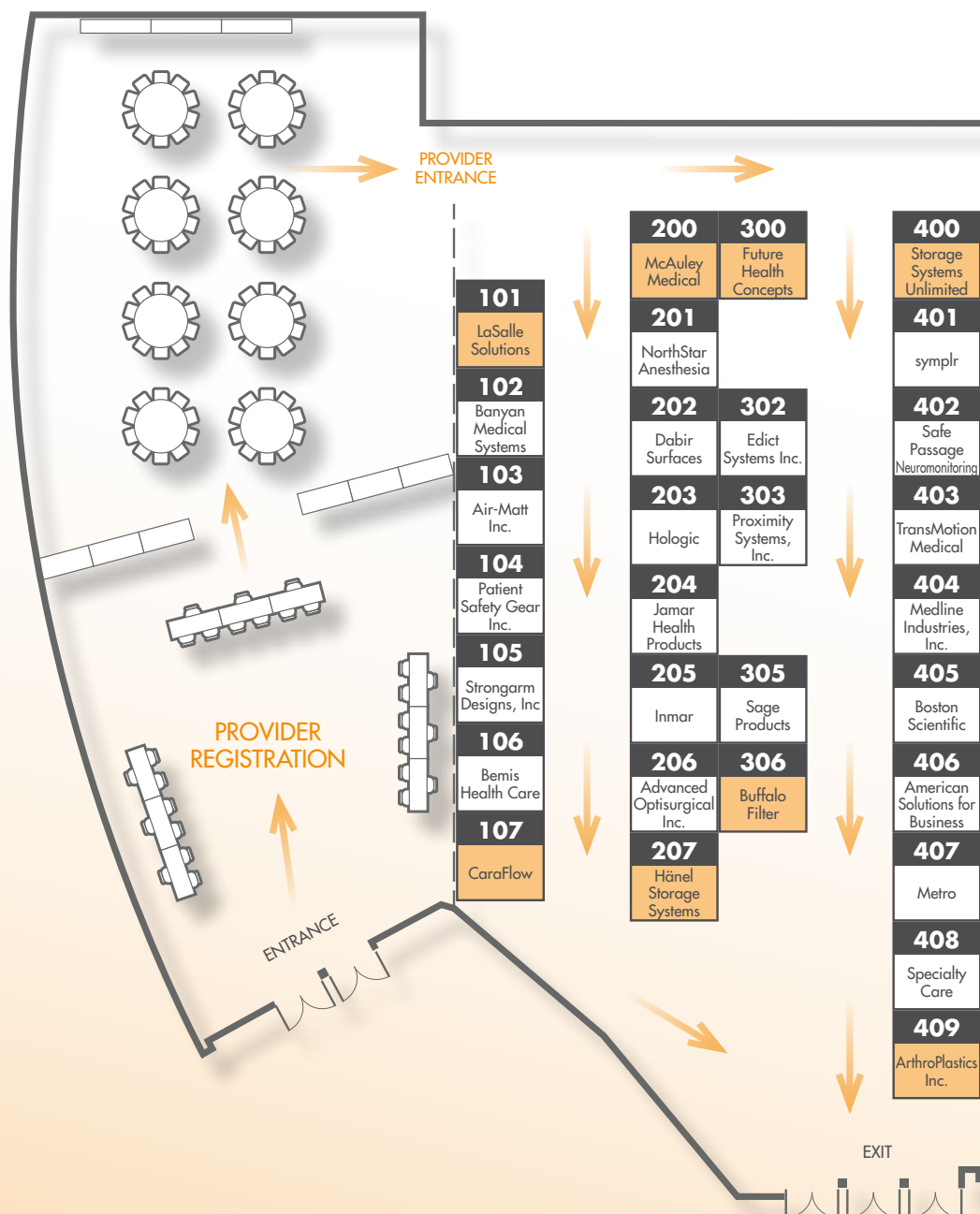


Supplier Showcase

Monday, March 14

12:00 pm-4:00 pm

Riverfront Hall Central, Lobby Level



For information about this exciting opportunity, please contact Josie Newgarden: 615-449-6234 Josie.Newgarden@HLTHCP.com

Don't miss the Hospitality Suites

Monday, March 14
6:30 pm-Late

Third Floor Meeting Rooms

On the first night of the conference, immediately following the Welcome Reception, our sponsors host a **Hospitality Suite for our Provider Executives**.

This evening is one of the highlights of our conference and is all about relationship building, interaction and fun – so don't miss out!

And remember, you will only be entered into the drawing if you are scanned into ALL of the Hospitality Suites, so make sure you visit every one!

"You gotta be in it to win it!"



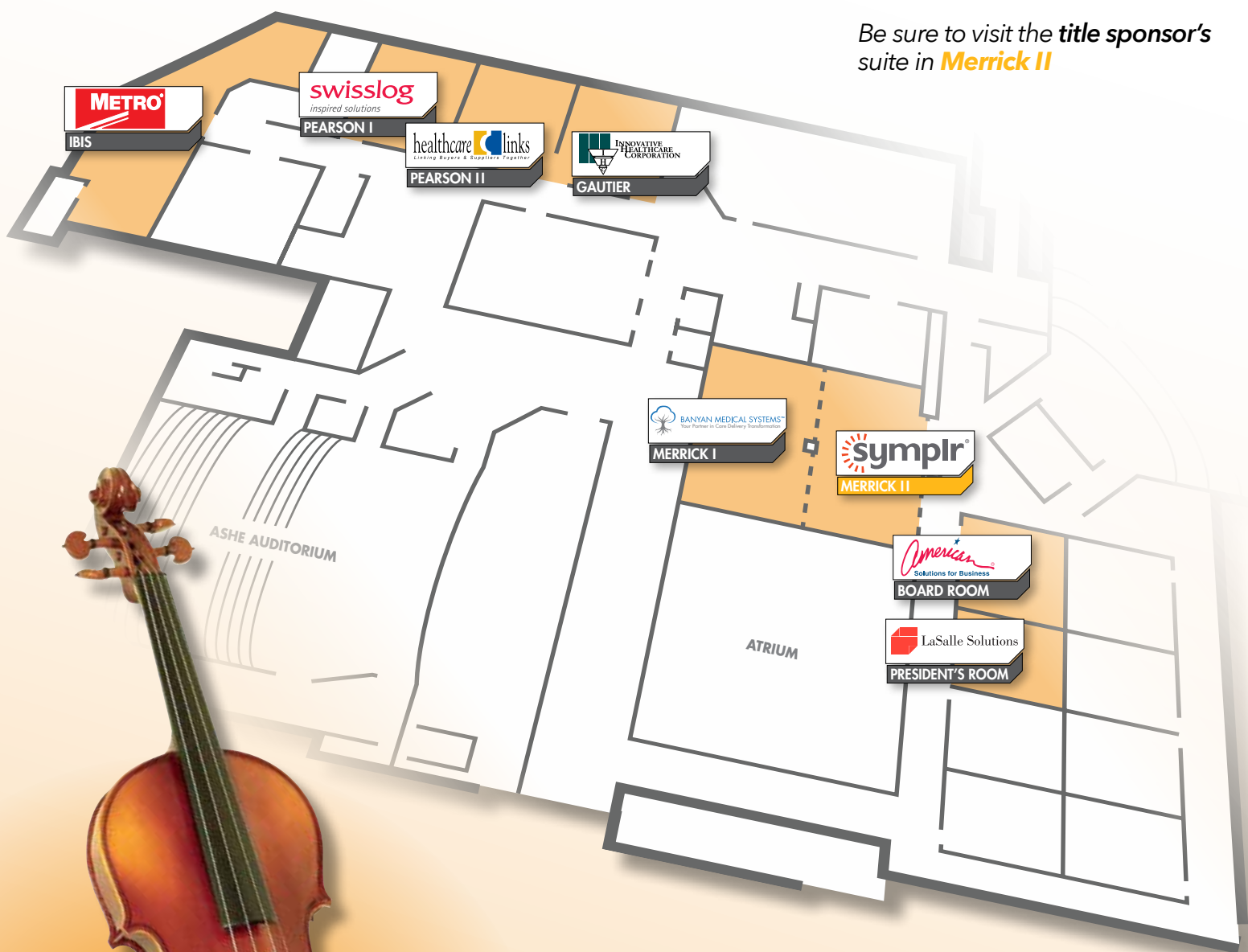
PROVIDERS

Don't forget your badge - you will need it to enter the Hospitality Suites.

Start your evening in the suite that matches the logo card in your badge holder.



Be sure to visit the **title sponsor's**
suite in **Merrick II**



PRIZE DRAW*

If you are scanned into **all** of the Hospitality Suites, you will
be entered into a drawing to **WIN A FIDDLE** autographed by

Charlie Daniels!

*Actual draw prize may differ from that depicted

Dinner and Entertainment

Tuesday, March 15
6:00 pm-10:00 pm

Mango's Tropical Café



On Tuesday night, join us for a classic Miami experience at the world famous **Mango's Tropical Café** in South Beach.

Mango's is a showcase of international talent, cuisine and entertainment. The performances feature a full lineup that ranges from Salsa to Bachata and Reggae to Pop. Tantalize your taste buds with their Florribean Cuisine, specializing in Latin and Caribbean comfort foods, and treat yourself to their exotic and refreshing hand-made specialty drinks, including a full variety of Mojitos, Daiquiris, Martinis and Cosmos. Come prepared for an unforgettable evening of wonderful food, open bars, live music and spectacular entertainment.



Sponsors

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Healthcare

Educational Advisory Board

Over the past year, this committee volunteered their valuable time to help us create an outstanding agenda. We greatly appreciate their dedication and want to recognize this esteemed group for all their hard work.

Simply put, without their time and expertise, this event would not have been possible.



Hospital Supply Chain Board Chair

James DeFazio, RPH

Director, Clinical Value Analysis
and Pharmacy
Bon Secours Health System, Inc.
Columbia, MD

Derrick Billups, MSM, FACHE

Director of Operations and
Corporate Contracts
Coastal Carolinas Health Alliance
Wilmington, NC

Vincent Giambanco, RPh, MS

Director, Procurement and Operations
*New York City Health and Hospital
Corporation*
New York, NY

Tina Hanson

System Director of Logistics and
Supply Chain
CHRISTUS Health
Irving, TX

Randy Hayas

Chief Supply Chain Officer
Orlando Health
Orlando, FL

Stephen Piraino

Director Corporate Purchasing and Supply
Chain Management
Einstein Healthcare Network
Philadelphia, PA

Gary Rakes, MS, CMRP, CFAAMA, CSCS

VP of Supply Chain
Aspirus Health
Wausau, WI

Continuing Professional Education (CPE):

This program has been approved for CPEs by the Association for Healthcare Resource & Materials Management (AHRMM). Attendees of this program may earn 5.5 CPE Contact Hours.

Opening Remarks & Keynote Address

Tuesday, March 15, 8:00am-9:30am

Regency Ballroom – Terrace Level



Anything is Possible

Keynote Speaker

Giovanni Livera



For anyone who has ever said, "It can't be done," Giovanni challenges you to think again: "Not only can it be done, but there is more than one right answer!" Thus begins the journey from the limitations of conventional thinking into a world where thinking like a magician makes anything possible.

When you think like a magician, Giovanni says, you open up your mind to limitless possibilities that conventional thinking blithely dismisses as impractical or even impossible. But to succeed in today's competitive business environment, you need to embrace the idea that *Anything is Possible*.

During this hour-long performance, Giovanni brings together his singular blend of mind-bending showmanship, contagious enthusiasm, high-voltage delivery, and outside-the-box thinking to encourage listeners to break through self-imposed barriers and achieve their very best.

Combining his M.A.G.I.C. formula (Momentum, Attitude, Goals, Imagination, Care) with unique messaging, proven business tactics and select magic routines, *Anything is Possible* will inspire you to push past the sky and reach for new heights, solve problems creatively, and build long-lasting personal and professional relationships.

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PLEASE NOTE

Be sure to have your name badge scanned before each educational session. CE Credit will be awarded based upon badge scans per session.

Learning Objectives

As a result of this powerful session, attendees will learn to:

- Motivate the groups they lead
- Foster teamwork
- Build loyalty between their team members
- Create an atmosphere of "outside the box" thinking

Educational Session

Tuesday, March 15, 9:45am-10:45am

Regency Ballroom – Terrace Level

Pull vs. Push – The Secret to Utilization Management!

Speaker

Dee Donatelli

As a Director in the Healthcare practice, Dee Donatelli leads Navigant's supply chain team. Dee brings nearly 40 years of healthcare consulting and operations experience. Her expertise is focused on large scale supply chain operations improvement, specifically clinical integration and non-labor cost reduction. As a nurse, she is a subject matter expert in the area of clinical based value analysis, clinical effectiveness and physician integration. Dee serves as the Director for Non-Labor Supply Chain within the Provider Operational Effectiveness (Performance Improvement) group. In this role, she is responsible for ensuring that the work of the non-labor

provider operations team is the highest quality and meets or exceeds Navigant's clients' expectations.

Dee has advised some of the country's leading healthcare organizations in the area of cost reduction based upon a clinically integrated value analysis process. Her primary focus and expertise is in providing an operational plan for supply chain to collaborate with physicians and focus on clinical protocols and establishment of supply chain formularies. She has assisted many organizations with various aspects of their supply chain improvement process.



Learning Objectives

During this presentation, attendees will:

- Learn about the clinical integration of supply chain through clinical effectiveness
- Discuss the evolution of clinical value analysis
- Understand the difference between a pull vs push approach to utilization management

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Educational Session

Tuesday, March 15, 11:00 am-12:00 pm

Regency Ballroom – Terrace Level

Reality Check: Materials Management's Impact on Surgical Services

Speaker

David L. Taylor III, MSN, RN, CNOR



David Taylor is the Director, CVOR at Methodist Hospital in San Antonio, TX. Prior to his most recent role, he provided comprehensive clinical consulting services to a variety of clients nationally, including large teaching hospitals, level I trauma centers, and community hospital systems. He has held a variety of leadership roles in surgical services, including regional director, senior nurse consultant, administrative director of surgical services, adjunct faculty at Loyola University in Chicago, NCLEX instructor, and nurse educator. His focus on physician, staff, and patient/family satisfaction while placing emphasis

on safety and throughput has resulted in streamlined processes', increased surgical volumes, and enhanced best practices.

David is a member of the Association of Perioperative Registered Nurses (AORN). He maintains membership in the Business Industry Consulting (BIC) and Leadership Specialty Assemblies through AORN and is a long time member of Sigma Theta Tau International Honor Society of Nursing. He completed his Lean Healthcare Certification at Villanova University, speaks countrywide on various healthcare related topics and has published in nationally recognized peer review journals.

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Learning Objectives

After attending this presentation, attendees will be able to:

- Understand the significance of Materials Management's role in the surgical services department and how it impacts the hospital's bottom line
- Recognize essential components of a well-designed and managed inventory system that exceeds customer expectations
- Realize the impact of Materials Management's role on quality of patient care

Educational Session

Tuesday, March 15, 4:00pm-5:00pm

Regency Ballroom – Terrace Level

State of the Union – Proving Hospital and Health System Value

Speaker

Fred Bayon

Five years after the signing of the Affordable Care Act, hospital and health system leaders sit at the center of a dizzying array of efforts to rein in health care spending. Major purchasers, including Medicare, Medicaid, health plans, employers, and consumers, are questioning how – not just how much – to pay for health care. These purchasers, however, are pursuing a range of different strategies to control their health care costs, complicating providers' hopes of finding a clear path forward.

As a national spokesperson with The Advisory Board Company, Fred presents findings on frontier strategic and clinical practices. His areas of study include general

hospital administration and management, health system economics, and clinical technology. He is a frequent lecturer for Health Care Advisory Board, Philanthropy Leadership Council, and IT Strategy Council memberships. At last count, he has presented in 44 states.

Prior to joining The Advisory Board Company, Fred earned his bachelor of arts from Dartmouth College and master's degree in education from Columbia University, where his work focused on strategic planning and corporate governance. Prior to his time at Columbia, Fred served on the faculty at an independent school in Massachusetts.



Learning Objectives

After attending this presentation, attendees will be able to:

- Understand the impact of Medicare's commitment to population risk
- Recognize opportunities and threats posed by changes in the employer-sponsored insurance market
- Evaluate the effect of health insurance exchanges on consumer behavior
- Prepare to create and prove system value in an increasingly complex and divergent purchaser landscape

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swisslog
inspired solutions

Educational Session

Wednesday, March 15, 10:30am-11:30am

Regency Ballroom – Terrace Level

Supply Chain & Clinical Departments Collaborating for One Purpose

Speaker

Grant Rush



Grant Rush serves as the Director of the Orthopedic and Spine program for New Hanover Regional Medical Center. With over 9,000 procedures, 2,500 joints and 900 spinal fusions annually, the Orthopedic and Spine program for New Hanover Regional Medical Center is one of the largest in North Carolina. With +30 independent providers, the program has developed into a progressive partnership of the providers and hospital that serves the every growing needs of eastern North Carolina.

New Hanover Regional's Orthopedic was ranked in the top 10 nationally for total Medicare volume last year. Like many programs out there, New Hanover Regional's Orthopedic providers have managed to continue providing superior care to patients while operating in an ever-growing complex and changing healthcare market. Prior to Orthopedics, Grant served leadership role for the New Hanover's Heart and Vascular program and is a graduate of University of North Carolina- Chapel Hill undergrad and MHA program.

Learning Objectives

After attending this presentation, attendees will be able to:

- *Modify the business approach of supply chain contracting to meet the needs of the clinicians*
- *Demonstrate how collaboration with supply chain executives, surgeons, and clinicians can reduce cost and maintain quality*
- *Construct formulas and capital projections to work successfully with each side of the process*

continued...

Speaker

Stephen Piraino, MS, CPL-SOLE

Steve Piraino is currently serving as the Director of Corporate Purchasing and Supply Chain Management for Einstein Healthcare Network in Philadelphia, a 1268-bed integrated delivery network on 4 hospital campuses that include 3 acute care hospitals, a rehab hospital, an inpatient psychiatric hospital, ambulatory surgery center, skilled nursing facility and over 100 specialty physician practices and primary care office locations. Einstein is one of the largest academic medical centers in the Delaware valley with nearly 9,000 employees and over \$1 billion in operating revenues.

In this role as the top Procurement and Supply Chain executive, he is responsible for the strategic and operational management of the network's Purchasing and Contracting function, Value Analysis, management of GPO relationship, supply chain

management, courier/transportation, and the functional management of the Lawson ERP system supply chain, purchasing, and EDI subsystems. Steve has particular expertise in information systems and automation of non-value-added business processes. Prior to joining Einstein, Steve has served for over 25 years in similar roles as the top Supply Chain/Procurement executive at Pinnacle Health System, in Harrisburg, PA, Lancaster General Health in Lancaster PA, MedStar Washington Hospital Center in Washington, DC, and at three different U.S. Navy Hospitals while on active duty for 10 years. Steve received his Masters Degree in Material Support Logistics from the US Naval Postgraduate School in Monterey, CA, and his Bachelors Degree in Healthcare Administration from Stonehill College in Easton, MA. Steve is also a Certified Professional Logistician by the Society of Logistics Engineers.



Sponsored by



LaSalle Solutions

The Supply Chain and GPO
Executives host the exhibit
booths in this very unique



Session 1

Tuesday March 15

1:30pm – 3:30pm

Session 2

Wednesday March 16

8:00am – 10:00am





James L. Knight Lobby

Third Floor

1400 1401 1402 1403 1404 1405 1406 1407 1408 1409 1410 1411 1412 1413 1414 1415 1416



1500 1501 1502 1503 1504 1505 1506 1507 1600 1601 1602 1603 1604 1605 1606 1607

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Need to lower costs?

Learn how working with Cook Medical helped one medical center find savings like these:



Fewer SKUs



Fewer vendors



Reduced ordering costs



Reduced shipping costs

Read the case study at www.cookmedical.com/hcc. Then, contact your Cook Medical Healthcare Business Solutions representative to learn if you can consolidate orders across 41 physician specialties with Cook's products.

Read the case study.



www.cookmedical.com/hcc



cookmedical.com



44 shows!

6,989 Providers!

17,299 Suppliers!

262 Hours of CE!

2006-2016

Provider Attendees by Facility

Anne Arundel Health System**Booth #SC - 1003**

Annapolis, MD
Dena Jackson
Director of Supply Chain & Sustainability

Aspirus, Inc.**Booth #SC - 1005**

Wausau, WI
Gary Rakes, MS, CMRP, CFAAMA, CSCS
Vice President of Supply Chain

Aultman Hospital**Booth #SC - 1006**

Canton, OH
Chris Engmark, CMRP
Director of Materials Management

Baton Rouge General Medical Center**Booth #SC - 1007**

Baton Rouge, LA
Todd Daniel
Director of Materials Management

Bon Secours Health System, Inc.**Booth #SC - 1008**

Columbia, MD
James DeFazio, RPh
Director Clinical Value Analysis & Pharmacy

Boston Childrens Hospital**Booth #SC - 1009**

Boston, MA
David Walsh
Director of Supply Chain Administration

Cabell Huntington Hospital**Booth #SC - 1011**

Huntington, WV
Larry Fryer
Director of Materials Management

Cabell Huntington Hospital**Booth #SC - 1012**

Huntington, WV
Chris Shearer
Asst. Director of Materials Management

Capstone Health Alliance**Booth #SC - 1020**

Asheville, NC
Tim Bugg, CMRP
President and CEO

Capstone Health Alliance**Booth #SC - 1021**

Asheville, NC
Mark Landau
Chief Operating Officer

Carilion Clinic**Booth #SC - 1022**

Roanoke, VA
Jennifer Thomas
Manager of Corporate Contracting

Carilion Clinic**Booth #SC - 1023**

Roanoke, VA
Susan Reber
Senior Contract Administrator

Charleston Area Medical Center (CAMC)**Booth #SC - 1013**

Charleston, WV
Susan Sharps, RN, BA
Director of Purchasing / Value Analysis

Chesapeake Regional Medical Center**Booth #SC - 1024**

Chesapeake, VA
Seth Larson, CMRP
Director of Supply Chain Management

Children's Hospital Boston**Booth #SC - 1010**

Boston, MA
Hasan Bailey, MBA, BSN, RN
Sr. Clinical Contract and Sourcing Site Mgr

CHRISTUS Health**Booth #SC - 1025**

Irving, TX
Tina Hanson
System Director of Logistics & Supply Chain

CHRISTUS Santa Rosa NB**Booth #SC - 1026**

New Braunfels, TX
Libye Nuernberg, CMRP
Materials Manager

CHRISTUS St. Frances Cabrini Hospital**Booth #SC - 1027**

Alexandria, LA
Larry Book
Director of Materials Management

Coastal Carolinas Health Alliance**Booth #SC - 1109**

Wilmington, NC
Derrick Billups, MSM, FACHE
Director of Operations & Corporate Contracts

Community Hospital of the**Monterey Peninsula****Booth #SC - 1111**

Monterey, CA
Doug Clark
Director of Supply Chain

Crouse Hospital**Booth #SC - 1113**

Syracuse, NY
Michael Fegley
Director, Materials Management/Purchasing

Doctors Community Hospital**Booth #SC - 1004**

Lanham, MD
Kenyetta Keys
Director of Materials Management

Edward - Elmhurst Health System**Booth #SC - 1114**

Naperville, IL
Harold Richards
System Director of Materials Management

Einstein Healthcare Network**Booth #SC - 1115**

Philadelphia, PA
Stephen Piraino
Director Corporate Purchasing
& Supply Chain Management

Einstein Medical Center Montgomery**Booth #SC - 1116**

East Norriton, PA
Jim Watt
Director of Materials Management

FMOLHS**Booth #SC - 1308**

Baton Rouge, LA
Scott Labbe
Strategic Sourcing Manager

Franciscan Alliance**Booth #SC - 1117**

Crown Point, IN
Gail Shaw
Administrative Director of Supply Chain

Frederick Regional Healthcare System**Booth #SC - 1118**

Frederick, MD
Joseph Morrissey, MS, RPh
Director, Facilities Development & Capital Budget

Geisinger Health System**Booth #SC - 1119**

Danville, PA
Peter Mikhail, PharmD, MBA
AVP, Procurement Services

Genesis Hospital**Booth #SC - 1120**

Zanesville, OH
Rhonda Barnett, CMRP
Director of Purchasing

Georgia Regents University
Booth #SC - 1121

Augusta, GA
Adam Clark
Value Manager

Georgia Regents University
Booth #SC - 1122

Augusta, GA
Dr. Clay Trover, PhD, CMRP
Enterprise Director Supply Chain

Greater Hudson Valley Health System
Booth #SC - 1123

Middletown, NY
Brian Rosenthal
Administrator, Supply Chain

H. Lee Moffitt Cancer Center
Booth #SC - 1124

Tampa, FL
Linda Duchscherer, CMRP
Director Supply Chain

Halifax Medical Center
Booth #SC - 1125

Daytona Beach, FL
Tom Beall
Director of Supply/Purchased Services
Cost Mgt

HCA Capital Division
Booth #SC - 1307

Richmond, VA
Chanda Petin
Interim Director of Contracting

Health Central Hospital
Booth #SC - 1126

Ocoee, FL
Marc Lillis, MBA, CMRP
Administrator- Support Services

Hunterdon Medical Center
Booth #SC - 1127

Flemington, NJ
Chris Voorhees,
Director Materials Management

Hunterdon Medical Center
Booth #SC - 1128

Flemington, NJ
Marta Rosado
Contracts Manager and Sr. Buyer

IASIS Healthcare
Booth #SC - 1129

Franklin, TN
David Gilfillan
Vice President, Supply Chain

IHN Sourcing Group
Booth #SC - 1130

Canton, OH
Shawn Katusin
Executive Director

Indiana University Health
(Clarian Health)

Booth #SC - 1131
Indianapolis, IN
Kumbia Lewis, MBA, CMRP, CVAHP
Executive Director, Supply Chain Operations

Indiana University Health
(Clarian Health)

Booth #SC - 1132
Indianapolis, IN
Dennis Mullins, MBA, CMRP
Vice President, Supply Chain Operations

Intalere
Booth #SC - 1000

St. Louis, MO
Annette Hutchins, RN, MSN, MBA
Sr Director Med-Surg Clinical
Specialist Team

Intalere
Booth #SC - 1001

St. Louis, MO
Randall Piper
VP Contracting

Intalere
Booth #SC - 1002

St. Louis, MO
Don Smalley-Rader, CMRP
Sr. Director of Strategic Alliance-East

Jackson Health System
Booth #SC - 1203

Miami, FL
Michelle Romano
Director, Procurement Management Dept.

Jackson Health System
Booth #SC - 1204

Miami, FL
Brian Hurt
Director of Value Analysis

Jackson Health System
Booth #SC - 1205

Miami, FL
Rosa Costanzo, CMRP, CPPB, CPSM
CPO/VP of Supply Chain Management

Johns Hopkins Hospital
Booth #SC - 1206

Baltimore, MD
Karen Carter, MBA, CMRP
Assistant Director

LifePoint Hospitals, Inc.
Booth #SC - 1207

Brentwood, TN
Aimee Hollier
Director Supply Chain Operations

MAGNET Cooperative
Booth #SC - 1208

Mechanicsburg, PA
Steven Duke, FAHRMM
Executive Vice President & COO

MAGNET GROUP - G10 NE
Booth #SC - 1209

Wallingford, CT
Diane Mase
VP Business Development

Maine Health (Western Region)
Booth #SC - 1210

Farmington, ME
Elton Cole
Supply Chain Manager

MaineHealth
Booth #SC - 1211

Portland, ME
Luis Soto, MHA, CMRP
VP of Supply Chain

Medstar Franklin Square Medical Cntr
Booth #SC - 1301

Baltimore, MD
Alexander Gardner, III
Corporate Director of Materials Management

Memorial Hermann Katy
Booth #SC - 1302

Katy, TX
Olevia Brown
Director of Materials Management

Memorial Hospital of Gulfport
Booth #SC - 1303

Gulfport, MS
David Mimms
Director of Supply Chain Management
& Log Servs

Provider Attendees by Facility

Mercy Health

Booth #SC - 1300

Cincinnati, OH
Connie Henninger, RN, MBA
System Director, Clinical Cost
Management Supply

Mercy Medical Center

Booth #SC - 1309

Canton, OH
Mark Latcheran, MBA, CMRP
Administrative Director of Supply Chain Svcs

Molina Healthcare

Booth #SC - 1110

Long Beach, CA
Jannell Blackwell
Director, Materials Management

Mountainside Hospital

Booth #SC - 1304

Laurence Harbor, NJ
Andrew Linfante, Jr.
Director of Materials Management

Navicent Health

Booth #SC - 1305

Macon, GA
Ben Snead
System Director of Supply Chain

New York City Health & Hospital Corp

Booth #SC - 1312

New York, NY
Vincent Giambanco, RPh, MS
Director, Procurement and Operations

NorthBay Healthcare System

Booth #SC - 1400

Fairfield, CA
Pam Venturi
Director, Supply Chain Management

Oklahoma Heart Hospital-North Campus

Booth #SC - 1401

Oklahoma City, OK
Marcos Hernandez
Materials Management Manager

Orlando Health

Booth #SC - 1402

Orlando, FL
Sandra Bunora
Senior Implementation Specialist

Orlando Health

Booth #SC - 1403

Orlando, FL
Randy Hayas
Chief Supply Chain Officer

Ozarks Medical Center

Booth #SC - 1404

West Plains, MO
Nina Tryon, CMRP
Manager, Materials Management

Parrish Medical Center

Booth #SC - 1405

Titusville, FL
Tina Phillips, RT(R)(CV)RCIS CMRP
Operations Manager Materials Management

PDM Healthcare

Booth #SC - 1200

Cleveland, OH
Ash Chawla
President/CEO

PDM Healthcare

Booth #SC - 1201

Cleveland, OH
Irene Jurca
Vice President

PDM Healthcare

Booth #SC - 1202

Cleveland, OH
Tony Virdi
AVP, Contracts/Sales Administration

Peninsula Regional Medical Center

Booth #SC - 1406

Salisbury, MD
Kelly Messick
Contract Administrator

Peninsula Regional Medical Center

Booth #SC - 1407

Salisbury, MD
Danialle Kenney, BSMT, ASCP
Manager, Business Operations

Presbyterian Healthcare Services

Booth #SC - 1408

Albuquerque, NM
Ramesh Krish
VP, Supply Chain & Chief Procurement Officer

Providence Health & Services

Booth #SC - 1409

Renton, WA
Scott Seaton
Sr. Director, Supply Chain

Queen of the Valley Medical Center

Booth #SC - 1410

Napa, CA
Ken Blenis
Director Supply Chain

Resource Optimization & Innovation- MERCY HLTH

Booth #SC - 1310

St. Louis, MO
Mark Richardson
Director Integrated Sourcing & Utilization

Rush Health System

Booth #SC - 1411

Meridian, MS
Nick Rhodes
Director Materials Management

Schneck Medical Center

Booth #SC - 1412

Seymour, IN
Jeff Morning
Director Material Management

Sherman Oaks Hospital & Encino Medical Center

Booth #SC - 1413

Sherman Oaks, CA
Shawn Yoder
Director of Materials Management

Southeast Georgia Health System

Booth #SC - 1414

Brunswick, GA
Bryan LaBuda
Corporate Manager, Supply Chain Services

Spartanburg Regional Healthcare System

Booth #SC - 1311

Spartanburg, SC
Angela Parris, MBA, BSN, RN
Supply Chain Clinical Manager

St. Barnabas Health System

Booth #SC - 1415

Bronx, NY
Patricia McCauley, MSN, RN
Director of Value Analysis

St. Dominic - Jackson Memorial Hospital

Booth #SC - 1500

Jackson, MS
Wayne McKee, CMRP
Administrator of Support Services

St. John's Episcopal Hospital

Booth #SC - 1501

Far Rockaway, NY
Hal Pinzler
Director of Materials Management

Starr Regional Medical Center
Booth #SC - 1503
Athens, TN
Lee Stallings
Director of Materials Management

Strong Memorial & Golisano
Children's Hospital
Booth #SC - 1504
Rochester, NY
Carl Tietjen
AVP of Corporate Purchasing & Supply Chain

Temple University Health System
Booth #SC - 1506
Philadelphia, PA
Frank Longo
Director of Supply Chain Services

Terrebonne General Medical Center
Booth #SC - 1606
Houma, LA
Ben Daigneault
Director of Materials Management

Texas Health Presbyterian Hospital -
Flower Mound
Booth #SC - 1507
Flower Mound, TX
Pat Hochhalter
Director of Materials Management

TPC
Booth #SC - 1600
Plano, TX
Chris Coldicutt
Vice President, Supply Chain

University of Maryland Midtown
Booth #SC - 1601
Baltimore, MD
Milton Dearth
Supply Chain Manager

UR Medicine, Strong Memorial Hospital
Booth #SC - 1505
Rochester, NY
Chloe Alexander
Manager, Supply Chain

Valley Health System
Booth #SC - 1602
Winchester, VA
Bruce Carlson
Corporate Director of Material Management

Vizient
Booth #SC - 1416
Irving, TX
Scott Crandall
Sr Dir, Contract Services

WellSpan Health
Booth #SC - 1603
York, PA
Patrick McGovern
Director of Supply Chain Services

WellSpan Health
Booth #SC - 1604
York, PA
James Wallick
Manager, Supply Chain Procurement
and Contracting

Western Connecticut Health Network
Booth #SC - 1605
Danbury, CT
Jay Varrone, MBA, CMRP
VP of Supply Chain

Wilkes-Barre General Hospital - CHS
Booth #SC - 1502
Wilkes Barre, PA
Patricia Sumrall
Director of Materials Management

Woman's Hospital
Booth #SC - 1607
Baton Rouge, LA
Phillip Bateman
Director of Materials Management

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